EXCESS & SURPLUS LINES

PHLY E&S SNAPSHOT











PHLY E&S

INSURANCE SOLUTIONS

AM Best A++ Rating
S&P A+ Rating
Underwriters Nationwide

855.585.6322 | **PHLY.com/ES**

PHLY E&S INSURANCE SOLUTIONS

We are a licensed E&S broker that partners with Tokio Marine Specialty Insurance Company (TMSIC) to offer excess and surplus coverage in all 50 states. As a member company of Philadelphia Insurance Companies, we have four distinct departments offering Primary Casualty & Property Coverage**, Excess Casualty Coverage, Environmental Liability Coverage, as well as Small Business Solutions.

PRIMARY PRODUCTS

Contracting

- Contractors with gross receipts up to $50M
- Commercial* General Contractors
- Residential contractors performing repair or remodel work (no HOA work)
- Artisan Trade Contractors
- Owner's Interest Policies
- Project Specific CGL Policies
- Scheduled equipment and tools coverage (IM)

Hospitality

- Restaurants
- Hotels
- Catering halls
- Comedy clubs

Commercial Real Estate

- New construction that is not yet occupied
- New property acquisitions
- Real estate development property not yet under construction
- Vacant properties
- Properties available for lease, not yet occupied
- Buildings awaiting renovation
- Commercial Lessors Risk

Retail

- Department stores
- Strip malls
- Parking lots
- Grocery stores
- Pawn shops
- Swap meets/flea markets

Manufacturing

- Auto parts
- Machine shops
- Industrial equipment
- Toys
- Sporting goods
- Metal fabricators
- Non-invasive medical products
- Contractors equipment
- Safety products
- Furniture
- Admitted capabilities in All states except Louisiana, for specific classes including: Foundries, Machine shops, Metal goods, Plastic goods, Toys & Games and more. For complete details inquire with your Underwriter or Marketing Representative.

EXCESS CASUALTY

Contracting

- Commercial* General Contractors
- Residential contractors performing repair or remodel work (no HOA work)
- Owners Interest Policies
- Artisan Trade Contractors
- Project Specific Business

Hospitality

- Beer gardens, microbreweries, and microdistilleries
- Hotels (Excess $10M X Primary GL)
- Catering halls
- Bars/ taverns
- Restaurants

Retail

- Department Stores
- Strip Malls
- Parking Lots
- Grocery stores (Excess of $5M attachment point)

Manufacturing

- Auto parts
- Machine shops
- Industrial equipment
- Toys
- Sporting goods
- Metal fabricators
- Non-invasive medical products
- Contractors equipment
- Safety products
- Furniture
- etc.

Real Estate

- Commercial Buildings and Lessors Risk

E&S SMALL BUSINESS SOLUTIONS (premiums ranging from $3,000 to $15,000)

Target segments:

Commercial Real Estate

Commercial Contracting

Manufacturing

Hospitality

Retail

*Apartment construction is considered commercial

**Property can be considered on a package basis or monoline. Target classes include Hospitality, Commercial Real Estate/Vacant Properties, & Retail.

CONTACT:

ABOUT US

Company Profile

PHLY E&S provides access to excess and surplus lines commercial insurance products for specialized industries. PHLY E&S is a division of Philadelphia Insurance Companies (PHLY), a nationally recognized provider of property & casualty and specialty insurance coverages. PHLY is rated A++ (Superior) from AM Best Company and A+ from Standard & Poor's.

PHLY E&S Industries

Contractors

Environmental

Hospitality

Manufacturing

Commercial Real Estate

Retail

Excess Coverage

MISSION STATEMENT

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

SURPLUS LINES BROKERS CONTACT US

Call us at **855.585.6322** or contact your local PHLY Marketing Representative: www.PHLY.com/AboutPHLY/Offices

SUBMISSIONS AND ENDORSEMENTS:
E-mail us directly at: ESsubmission@phly.com | ESendorsements@phly.com

RISK MANAGEMENT SERVICES: 800.873.4552
E-mail: Phlyrms@phly.com

CLAIMS REPORTING:
800.765.9749 | Fax: 800.685.9238
E-mail: Claimsreport@phly.com

PHILADELPHIA INSURANCE COMPANIES
A Member of the Tokio Marine Group

AM BEST A++ SUPERIOR Financial Strength Rating

TOKIO MARINE GROUP

Inspiring Confidence. Accelerating Progress.

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