

A Member of the Tokio Marine Group

HOW TO GET STARTED

How to get started with our new PHLY TankEAS submission clearance portal for storage tank insurance coverage. You will need the following information to complete our online process for ADMITTED policies:

The insured must be located in one of the following states:

AL, AZ, AR, CO, CT, DC, DE, GA, ID, IL, IN, IA, KS, ME, MD, MA, MI, MN, MO, MT, NE, NV, NH, NM, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, WV, WI, WY

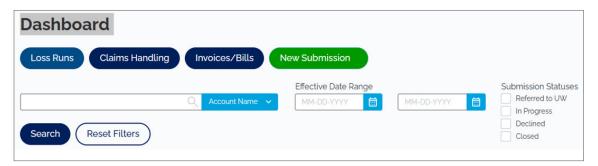
The storage tanks cannot include any of the following exposures*:

- Storage tank portfolios greater than 100 tanks (regardless of above-ground or underground status)
- Single-walled (steel or fiberglass) tanks 25 years of age or older
- Double-walled (steel or fiberglass) tanks greater than 30 years old
- Tanks greater than 40,000 gallons in capacity/size

Tanks with the above exposures may qualify for our non-admitted coverage.



CLEARING THE SUBMISSION



Search for an account currently insured with PHLY by using your dashboard or click New Submission.

- 1. If your agency has multiple branches, please select the correct location from the dropdown list
- 2. Select the correct Agency Contact
- 3. Enter the complete legal name of the Applicant and click on Basic or Advanced Search
- 4. If the account is not in our system, Create a New Account
- 5. Begin typing the first several characters of the Applicant's address, and options will pre-fill with the USPS validating format.
- 6. Once all new account information is entered, you're ready to Start Submission!

When you click Start Submission, the final clearance and validation will occur in our systems to start your online application. This will verify that no other agency has an active policy or fully completed submission with PHLY for this Applicant.

APPLICATION PROCESS QUALIFICATION QUESTIONS

First level of qualifying questions for possible declination due to unacceptable exposures

Automatic Declination – The questions below determine if this risk meets our overall appetite for issuing a quote. If the account does not fit our appetite, you will receive a pop-up notifying you of the declination in full, and the application process will then be completed. You will be returned to the Dashboard and this submission will be updated to a "Declined" status."

Please note, if you believe you have answered any of these questions in error, you can start a new submission.

- 1. Are there any underground storage tanks or assocated piping (USTs) out of compliance with applicable EPA or state regulations for constructions, tightness testing, monitoring, or leak detection?
- 2. Are there any tanks containing anhydrous ammonia (NH3) chlorine dioxide or other placarded hazardous material or wastes?
- 3. Are there any tanks greater than 100,000-gallon in capacity?
- 4. Any residential, potable, or bare steel without cathodic protection?
- 5. Are any aboveground storage tanks (ASTs) without secondary containment as required by applicable governmental reggulations? (If no ASTs are being considered in the placement, select No to proceed)

Second level of questions for a quote on an Admitted basis

Declination for an Admitted Quote: These questions will only be made available if the submission is cleared by the questions above for fitness of appetite on the product for exposures.

- 1. Are there more than 100 tanks to be considered on this placement?
- 2. Do you require greater than \$5,000,000 each incident / \$5,000,000 aggregate limits?
- 3. Is the First Named Insured/Application Entity located in any one of the following states? Alaska (AK), California (CA), Hawaii (HI), Kentucky (KY), New Jersey (NJ), Virginia, (VA), Washington (WA), or New York (NY)?
- 4. As of the effective date of this proposed policy, are any single-walled construction tanks greater than 25 years of age?
- 5. As of the effective date of this proposed policy, are any double-walled construction tanks greater than 30 years of age?

If your submission does not qualify for an Admitted quote, a pop-up will provide instructions for you to have PHLY review the account (if you so choose) on a Non-Admitted/Surplus Lines basis via submission to <u>ESSubmission@phly.com</u>.

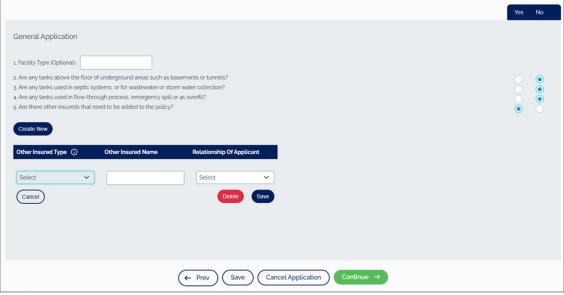
Automatic Referrals

The submission will be referred to the Underwriter upon full completion from the clearance portal, and they will request additional information in order to make a final determination on a quote.

- 1. Are there any inactive, closed, or temporarily out-of service tanks?
- 1. Are any tanks located within or nearby existing contamination?
- 2. Has there ever been a reportable release at this location?
- Is any tank schedulated to be replaced, removed, upgradted, or taken out of service?
- 4. Is the Applicant aware of any known environmental losses in the last three years?
- 5. At the time of signing this application, is the Applicant aware of any circumstances which may reasonably be expected to give rise to a claim under this policy?
- 6. Are there more than 60 discrete tanks to be reivew reviewed by this application?

GENERAL APPLICATION QUESTIONS

This final screen asks a final list of questions to complete the online application process. This is also the section where you can add an additional insured or additional named insured entities through answering "Yes" to question #5 and selecting the type of insured and relationship to the application in the drop-down features

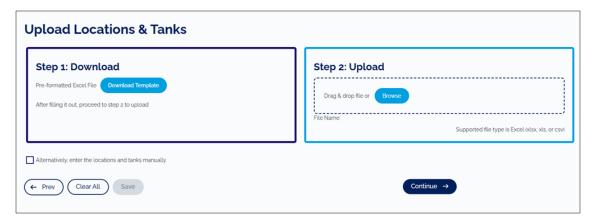


LOCATION AND TANKS SCHEDULES - TWO OPTIONS AVAILABLE LOCATION AND TANK SCHEDULE ENTRY

OPTION 1 (Recommended)

Pre-formatted Excel file download/upload feature

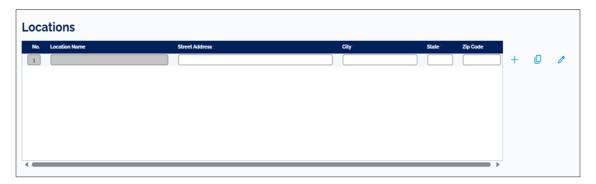
When using the pre-formatted spreadsheet, it will ensure that you have all of the correct entry fields. The validation indicator (Green for all good and Red for errors) will let you know exactly what we need to rate this account. It is an Easy Click, Drag & Drop feature!



OPTION 2

Check the "Enter Locations and Tanks manually" button.

• Add Locations in the first table – click "Add Row" at the end of the table.



See an entry line with icons at the end of the row for the following functions in order of appearance: ADD Row, COPY Row, EDIT Row

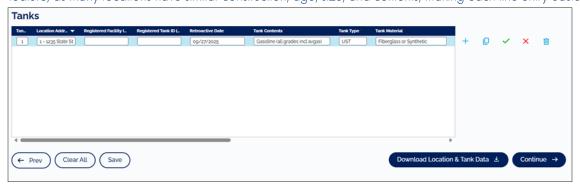


To enter a location row, click the EDIT icon shaped like a pencil. Start typing into the Street Address, City, State, and Zip Code lines. USPS validation will
occur. You will also see a new set of Icons which have the following functions in order of appearance: SAVE, CANCEL, DELETE. You must click the Green
Check icon to confirm entries for the row.



TANK SCHEDULE ENTRY

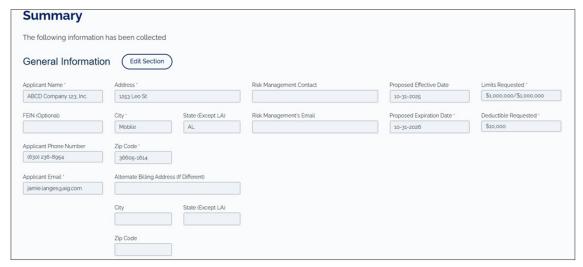
Perform the same functions as the location schedule for the schedule of tanks. If any errors are made, an Error bar at the top of the screen will track your changes and confirm which cells have any errors, along with pop-up information on how to resolve the error for that cell. Most entries are drop-down selections, making this a quick and easy way to add the tanks. Don't forget the Copy feature, as many locations have similar construction, age, size, and contents, making each line entry easier!



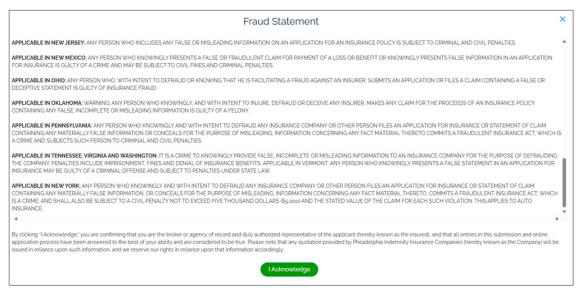
Once you have entered all locations and tanks, click Save before navigating off the screen. Take advantage of another ease-of-use feature by down-loading a copy of the manually entered tanks .xlsx preconfigured workbook.

SUMMARY SCREEN

- Please review all answers and confirm accuracy. If any information needs to be updated, hit "Edit Section" next to the section you would like to update.
 You will then be taken back to that screen to make changes.
- Once you have entered all locations and tanks, click Save before navigating off the screen. Take advantage of another ease-ofuse feature by downloading a copy of the manually entered tanks xlsx preconfigured workbook before moving forward in the process through the Continue button.



• Click the checkbox to view state fraud statement then Click "I Acknowledge" to complete this section.



 A green "Submit" button will appear – Click that button and you will receive a confirmation of success and a Direct Underwriter with contact name, number, and email address for any questions: Your submission has been successfully received.

Here is the Underwriter contact information:

Jane Doe

Phone: (610) 999-1234

Email: jane.doe@phly.com

Underwriter will review and contact you within 72 hours.

Return to Dashboard

Thank you for thinking of PHLY for all of your Storage Tank Environmental Policy (STEP) needs! You have successfully completed the clearance, submission, and pre-rating process. After a few minutes, the submission will be updated on your agency dashboard. A Quote ID number will be assigned, and the status will be updated to "Completed." If you click on the download icon, you can save a copy of the digital application for your records.

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