Corporate Office Bala Cynwyd, PA 800.873.4552 610.617.7940 Fax

Central Region

Leawood, KS 877.439.7459 866.823.1864 Fax

Metro Region Ewing, NJ 866.586.6122 609.512.3141 Fa;

Melville, NY 516.542.1200 516.542.8767 Fax

Mid-Atlantic Region Timonium, MD 877.562.2342

North Central Region Naperville, IL 800.547.9967 630.428.9639 Fax

Northwest Region Tualatin, OR 800.669.9497 800.364.6809 Fax

Ohio Valley Region Dublin, OH 877.521.8234 866.890.2509 Fax

Rocky Mountain Region Englewood, CO 866.608.5898 303.200.5341 Fax

Southeast Region Alpharetta, GA 800.303.1728 770.799.3099 Fax

Southwest Region Plano, TX 866.246.5254 972.488.8530 Fax

Sunbelt Region Mission Viejo, CA 800.994.4121 949.582.1425 Fax

West Region Roseville, CA 800.846.9484 866.458.7695 Fax





A Member of the Tokio Marine Group

AM Best A++ Rating Ward's Top 50 97.4% Claims Satisfaction 120+ Niche Industries



800.873.4552 | PHLY.com

HOME MEDICAL EQUIPMENT DEALERS

Philadelphia Insurance Companies' (PHLY) Home Medical Equipment Dealers is insurance uniquely designed to fulfill a wide range of special insurance needs for the Home Health Care sector. Each policy is custom tailored to address each insured's unique exposures. We offer separate limits for General Liability, Professional Liability, and Abuse & Molestation (if eligible). In addition, we offer a separate Directors & Officers Liability policy.

Key Benefits

General Liability

- Abuse and Molestation coverage available
- Comprehensive General Liability limits to \$1M each occurrence/\$3M aggregate •
- Products Liability coverage
- Premises Liability
- Personal Injury Liability

Property

- Blanket limits with large in-house capacity
- Special Causes of Loss on buildings, contents, business income, and extra expense
- Crime, Equipment Breakdown, Inland Marine, and all Property coverages under one policy
- Agreed Amount endorsement available with property appraisal
- Business Income coverage actual loss sustained

Crime and Fidelity

- Employee Theft may be provided for limits up to \$25,000
- Theft, Disappearance, and Destruction of client property

Directors & Officers Liability

- Defense Costs in addition to the Limit of Liability
- Most favorable venue wording for punitive, multiple, or exemplary damages
- Order of payments language with priority placed on indemnifying individual insured first

Professional Liability

- Occurrence or claims-made forms available
- Separate aggregate limit from General Liability

Bell Endorsement - Includes \$50,000 limits each for Business Travel Accident Benefit, Donation Assurance, Emergency Real Estate Consulting Fee, Identity Theft Expense, Image Restoration and Counseling, Key Individual Replacement Expenses, Kidnap Expense, Terrorism Travel Reimbursement, and Workplace Violence Counseling. \$25,000 limits for each Conference Cancellation, Fundraising Event Blackout, Political Unrest (\$5,000 per employee), Temporary Meeting Space Reimbursement, and \$1,500 Travel Delay Reimbursement

Crisis Management Enhancement Endorsement - \$25,000 limit for crisis management emergency response expenses incurred because of an incident giving rise to a "crisis"

Documents Required for Proposal

- Completed, signed, and dated PHLY Home Medical Equipment Dealers Supplemental application
- Completed ACORD application(s)
- Currently valued insurance company loss runs for the current policy period plus three (3) prior years
- Copy of current facility license
- Brochure, advertising materials, and website information

Risk Management Services

- Product specific web-based Risk Management Services solutions through PHLY.com/RMS
- Free online interactive Defensive Driver Training course and examination
- Regular e-flyer communications on current Risk Management Services issues and Large Loss Lessons Learned
- Strategic partnership with best-in-class vendor for discounted background & motor vehicle record (MVR) checks

CONTACT US 800.873.4552 | PHLY.com

13 REGIONAL OFFICES: For the office nearest to you, please see the listing on the front page.

RISK MANAGEMENT SERVICES: 800.873.4552

CLAIMS REPORTING: 800.765.9749

800.685.9238 Fax | E-mail: claimsreport@phly.com Gather facts, mitigate loss, inventory damage

ABOUT US

Company Profile Philadelphia Insurance Companies (PHLY) headquartered in Bala Cynwyd, PA, designs, markets, and underwrites commercial Property/Casualty and Professional Liability insurance products, incorporating value-added coverages and services for select industries. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. PHIY the United States to provide superior service. Rated "A++" (Superior) by AM Best Company. Rated "A+" by Standard & Poor's. PHLY is a member of the Tokio Marine Group, Japan's oldest and leading Property/Casualty insurer.

AM Best Rating

Standard & Poor's

Ward's 50®

Nationally recognized as a member of Ward's 50 Benchmark Group of Property/Casualty insurance companies for outstanding achievement in the areas of financial strength, claims performance, and consistently favorable underwriting results.

MISSION STATEMENT

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

The PHLY Difference



PAYMENT OPTIONS: 877.438.7459

E-mail: service@phly.com | Direct billed | MasterCard, Visa, Discover, electronic checks