Corporate Office Bala Cynwyd, PA 800.873.4552 610.617.7940 Fax

Central Region Leawood, KS 877.439.7459 866.823.1864 Fax

Florida Region Altamonte Springs, FL 877.672.7945 877.846.4830 Fax

Metro Region 866.586.6122

609.512.3141 Fax

Melville, NY 516.542.1200 516.542.8767 Fax

Mid-Atlantic Region Timonium, MD 866.607.9299 717.558.7541 Fax

New England Region West Bridgewater, MA 888.292.3881

877.748.1162 Fax East Hartford, CT 860.528.5913 860.610.0471 Fax

North Central Region Naperville, IL 800.547.9967 630.428.9639 Fax

Northwest Region West Linn, OR 800.669.9497 800.364.6809 Fax

Ohio Valley Region Nashville, TN 877.521.8234 866.890.2509 Fax

Rocky Mountain Region Englewood, CO 866.608.5898 303.200.5341 Fax

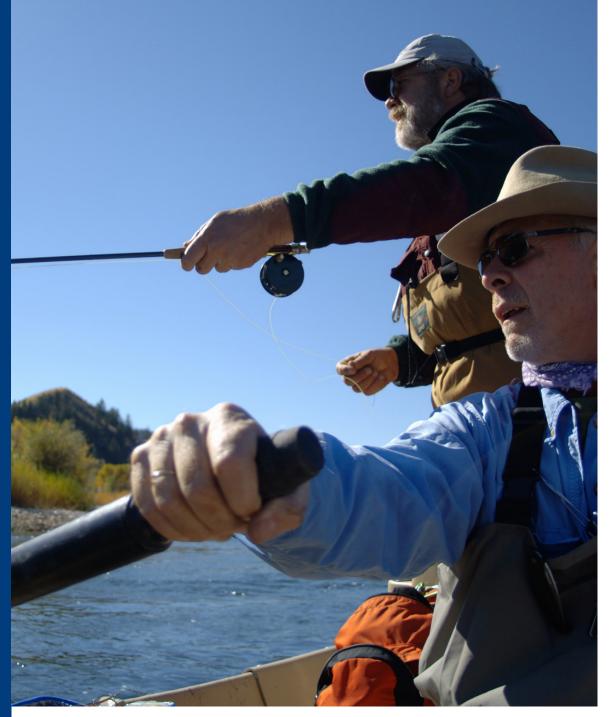
Southeast Region Alpharetta, GA 800.303.1728 770.799.3099 Fax

Southwest Region Plano, TX 866.246.5254 972.488.8530 Fax

Sunbelt Region Mission Viejo, CA 800.994.4121 949.582.1425 Fax

West Region Roseville, CA 800.846.9484 866.458.7695 Fax







A Member of the Tokio Marine Group

AM Best A++ Rating Ward's Top 50 95.7% Claims Satisfaction 120+ Niche Industries

800.873.4552 | **PHLY.com**

GUIDES & OUTFITTERS

Philadelphia Insurance Companies' (PHLY) Guides & Outfitters program provides specially designed coverages and expertise to address the distinct exposures inherent to any guided activity. Whether you're a guide taking someone hunting, fishing, rafting, hiking, or out on a snowmobile tour, you need an insurance company that understands your industry. Our years of experience and specialization in the outdoor insurance industry allow us to provide stability in rates and coverage that the competition can't.

Key Benefits

General Liability and Professional Liability

- Comprehensive General Liability available limits: - \$1M each occurrence
- \$2M or \$3M aggregate
- Damage to Premises Rented to You \$100,000
- Medical payments \$5,000
- (\$1,000 for hunting leases)
- Blanket additional insureds
- Available coverage options: - Hunting and Fishing Guides as additional insureds
 - Watercraft Liability
 - Dogs in the insured's care, custody, or control
 - Most ISO endorsements

Liquor Liability

• Limits to \$1M/\$1M (in most states)

Property

- Elite Property Enhancement: Great Outdoors, including: - \$100,000 Business Income and Extra Expense
- Replacement Cost or Actual Cash Value coverage
- Available coverage options:
 - Blanket limits
 - Most ISO endorsements

Umbrella/Excess Liability

• Large Excess Limits available

Inland Marine

- Equipment, tools, saddles and tack, guns, small boats, snowmobiles, tractors, sleighs
- Fine arts, electronic data processing, valuable papers

Crime and Fidelity

- Employee Theft/Forgery or Alteration
- Money and Securities
- Theft, Disappearance, and Destruction

Automobile

- Owned Autos: commercial vehicles, service vehicles, pick-up trucks, vans, and buses used to transport campers
- Seasonal Coverage: company will process endorsements to add and remove coverage or vehicles based on seasonal uses

Documents Required for Proposal

- Completed, signed, and dated PHLY Guides & Outfitters application
- Completed ACORD applications
- Currently valued insurance company loss runs for the current policy period plus three (3) prior years
- Website information or brochure

ABOUT US

Company Profile Philadelphia Insurance Companies (PHLY) headquartered in Bala Cynwyd, PA, designs, markets, and underwrites commercial Property/ Casualty and Professional Liability insurance products, incorporating value-added coverages and services for select industries. By maintaining

PHLY has these underwriting divisions:

AM Best Rating

Standard & Poor's

Ward's 50[®]

MISSION STATEMENT

Risk Management Services

- Product specific web-based Risk Management Services solutions through PHLY.com/RMS
- Free online interactive Defensive Driver Training course and examination
- Regular e-flyer communications on current Risk Management Services issues and Large Loss Lessons Learned
- Strategic partnership with best-in-class vendor for discounted background & motor vehicle record (MVR) checks

CONTACT US 800.873.4552 | PHLY.com

13 REGIONAL OFFICES: For the office nearest to you, please see the listing on the front page.

RISK MANAGEMENT SERVICES: 800.873.4552

CLAIMS REPORTING: 800.765.9749

800.685.9238 Fax | E-mail: claimsreport@phly.com Gather facts, mitigate loss, inventory damage

PAYMENT OPTIONS: 877.438.7459

E-mail: service@phly.com MasterCard, Visa, Discover



Inspiring Confidence.	<u> </u>
Accelerating Progress.	