



SURETY CROSS SELL

as of 10/04/24

COMMERCIAL EXPRESS SURETY CROSS SELL OPPORTUNITIES

Did you know more than 30 of Philadelphia Insurance Companies' (PHLY) niche insurance products present direct cross-sell opportunities with commercial surety bonds? Refer to the list below for a detailed listing of PHLY's niche insurance products with which surety bonds are commonly associated and ask your clients about their needs.

COMMERCIAL PACKAGE

Automobile

- Antique and Collector Car Dealers
- Chauffeured Transportation
- School Bus Contractor Program
- Lessors Contingent/Excess Liability
- Collector Vehicles
- Thrift Stores

Environmental

- Storage Tank Environmental Product (STEP)"

Habitational

- Apartments
- Condominium Association
- Medical Facilities
- Mobile Home Parks
- Nursing Homes
- Home Owner's Association

Human Services

- For Profit
- Home Health Care/Hospice
- Home Medical Equipment Dealers
- Non-Profit

Outdoor Products

- Guides & Outfitters - Fishing & Hunting Lodges

Public Service

- Pest Control Services
- Special Events
- Security Services
- Schools – Academic / Vocational

Sports

- Amateur Sports
- Professional Sports

Sports & Recreation

- Bowling Centers
- Craft Brewery & Distillery
- Event and Wedding Planners
- Health Fitness and Wellness

MANAGEMENT & PROFESSIONAL LIABILITY

- Temporary Staffing Agencies

EXCESS & SURPLUS LINES

- Contracting Casualty
- Contracting Excess
- Hospitality Casualty
- Hospitality Excess
- Manufacturing Casualty
- Manufacturing Excess
- Retail Casualty
- Retail Excess
- Real Estate/Habitational Casualty
- Real Estate/Habitational Excess

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Check Us Out Online!

Scan the code to learn more about our programs, obtain additional applications, or log in to **PHLY Bond Express**

Scan to learn more about this product on **PHLY.com**



Have questions?

No problem. PHLY Commercial Express is here to help you understand your client's surety needs and offers a full spectrum of solutions. Call 888.321.4713 or email us at: commercialexpress@phly.com so you and your clients can **BE PHLY SURE**.

