



SURETY DIVISION

CONTRACT & COMMERCIAL SURETY BOND OPTIONS

Benefits of this Program

Contractors and Principals require bonding in order to qualify for many public and private projects and obligations. Philadelphia Insurance Companies, (PHLY) recognizes this need and offers a comprehensive portfolio of surety bond products for well qualified Contractors and Commercial Surety accounts. The goal of our Surety department is to be the premier surety solution for America's small to large sized contractors and Commercial Accounts. We achieve this goal through our strong relationships with our agents and by offering a financially superior product underwritten by a carefully selected and highly experienced surety team.

Strong Relationships

We value ourselves as business partners with the contractor and surety agent. We consistently strive to understand the contractor's and commercial accounts and business while developing our relationship. Through these strong relationships, we offer competitive rates and sound work programs for established contractors and commercial accounts as a team. We present options to provide contractor's and commercial accounts with the chance to compete for projects and support their obligations. Thus, we help qualified contractor's and commercial accounts thrive so that more American jobs may be created.

Expertise and Experience

PHLY's Contract and Commercial Surety Home Office underwriting team in conjunction with our Surety Regional Office underwriting staff have the experience and depth to manage your Contract and Commercial Surety needs from the small transactional to the most complex surety needs. We have the expertise to develop unique bond programs and partner with agents to form a positive and lasting relationship with your surety clients. In addition, our risk management services and claims staff have the valuable experience required to nurture relationships, anticipate results, and quickly mitigate issues as they occur.

Surety Product Suite

Contract Surety Bonds

- Supports contractors in the Middle Market Segment up to \$350M Total Work Program
- Programs for prime contractors, first tier subcontractors, lower tier, and specialty accounts
- Bid, payment, and performance bonds
- Subdivision bonds

Commercial Surety Bonds

- Support bonding and aggregate programs of up to \$150M aggregate limit
- Small express and program business
- Customs bonds
- Service contract bonds
- License and Permit
- Non construction contract
- Court Judicial & Fiduciary
- Public Official
- Miscellaneous



About Philadelphia Insurance Companies (PHLY)

Philadelphia Insurance Companies (PHLY) designs, markets, and underwrites commercial Property and Casualty Insurance products, tailored for the unique exposures faced by today's organizations and professionals. Our financial integrity as an industry leader provides your organization with unsurpassed security in coverage along with competitively priced premiums and local service relationships. PHLY is rated "A++ XV" (Superior) by A.M. Best Company and "A+" by Standard & Poor's. PHLY has 48 offices in 13 regions strategically located throughout the United States.

- continued

CONTRACT & COMMERCIAL SURETY BOND OPTIONS

TO LEARN MORE ABOUT OUR SURETY BONDS PROGRAM AT PHILADELPHIA INSURANCE COMPANIES, PLEASE CONTACT ONE OF OUR OFFICES:

HOME OFFICE 100 Princeton South Corporate Center, Suite 400, Ewing, NJ 08628

MANAGEMENT

Ed Titus

Senior Vice President
610.617.7697
C – 610.517.6045
Edward.Titus@phly.com

SURETY OPERATIONS

Melissa Hibbs

Operations Manager
609.512.3195
C – 609.617.6925
Melissa.Hibbs@phly.com

HOME OFFICE CONTRACT 100 Princeton South Corporate Center, Suite 400, Ewing, NJ 08628

Carl G. Castellano

Vice President/Chief Risk Officer
610.617.7739
C – 610.715.9459
Carl.Castellano@phly.com

Dennis Ferretti

Assistant Vice President
609.512.3887
C – 484.844.9677
Dennis.Ferretti@phly.com

Darcy Clancy

Senior Underwriting Specialist
609.512.3184
C – 609.802.3503
Darcy.Clancy@phly.com

Rachel Kill

Senior Underwriting Specialist
610.227.1450
Rachel.Kill@phly.com

Danielle Kocher

Underwriting Assistant
609.512.3162
Danielle.Kocher@phly.com

Rick Morgan

Assistant Vice President
609.512.3890
C – 215.380.2286
Rick.Morgan@phly.com

Brenda Faust

Senior Underwriting Specialist
Bala Cynwyd, PA
610.617.6057
C – 610.927.7410
Brenda.Faust@phly.com

Roni Ceaser

Specialty Underwriter
609.512.4521
Roni.Ceaser@phly.com

Joel Jimenez

Underwriting Assistant
609.512.4511
Joel.Jimenez@phly.com

Thomas McNally

Senior Underwriting Specialist
973.261.9440
C – 609.203.7611
Thomas.McNally@phly.com

Margaret Rust

Underwriting Trainee
609.512.4519
Margaret.Rust@phly.com

Michael Gallo

Underwriting Trainee
609.512.3872
Michael.Gallo@phly.com

CLAIMS/RISK MANAGEMENT SERVICES

One Bala Plaza, Suite 100, Bala Cynwyd, PA 19004
251 South Lake Avenue, Suite 360, Pasadena, CA 91101

Kimberly Czap

Vice President
Bala Cynwyd, PA
610.227.1438
C – 610.757.7379
Kimberly.Czap@phly.com

Kenneth Huff

Assistant Vice President
Pasadena, CA
626.639.1324
C – 818.333.6820
Kenneth.Huff@phly.com

Allison Skowron

Senior Claims Specialist
East Hartford, CT
860.616.5773
Allison.J.Skowron@phly.com

Wendy Clime

Claims Examiner
600 Cleveland Street
Clearwater, FL 33755
727.431.6232
C - 404.354.5349
Wendy.Clime@phly.com

Shannon Kinney

Claims Assistant
Bala Cynwyd, PA
610.668.7256
Shannon.Kinney@phly.com

Jennifer M. Leuschner

Claims Manager
Plano, TX
972.532.5595
C – 214.601.8433
Jennifer.Leuschner@phly.com

Tom Snyder

Claims Examiner
Sioux Falls, SD
605.809.8431
Thomas.Snyder@phly.com

Michelle Gustaveson

Claims Assistant
Pasadena, CA
626.639.1328
Michelle.Gustaveson@phly.com

CONSTRUCTION SERVICES/LOSS CONTROL 100 Princeton South Corporate Center, Suite 400, Ewing, NJ 08628

Rick Kukosky

Assistant Vice President
609.512.3858
C – 609.235.2812
Richard.Kukosky@phly.com

Michael Martin

Senior Engineering Specialist
East Hartford, CT
860.616.5764
C – 860.310.9207
Michael.Martin@phly.com

continues on next page...

- continued

CONTRACT & COMMERCIAL SURETY BOND OPTIONS

HOME OFFICE COMMERCIAL 1277 Treat Boulevard, Suite 650, Walnut Creek, CA 94597

James Crinnion

Vice President
Walnut Creek, CA
925.334.3132
C – 415.310.0409
James.Crinnion@phly.com

Michele Frankus

Underwriting Assistant
101 South Phillips Ave Suite102
Sioux Falls, SD 57103
605.809.8436
Michele.Frankus@phly.com

NORTH CENTRAL 200 W. Madison Street, Suite 1400 Chicago, IL 60606 1240 East Diehl Road, Suite 550 Naperville, IL 60563

Mark Statter

Specialty Branch Manager
Chicago, IL
312.601.8615
C – 312.415.5896
Mark.Statter@Phly.com

Chris West

Specialty Underwriter
Naperville, IL
630.300.2456
C – 224.828.0704
Chris.West@phly.com

NORTHWEST/ROCKY MOUNTAIN 1420 5th Ave Suite 3510 Seattle, WA 98101

Steve May

Vice President
206.607.3336
C – 206.200.7040
Steve.May@phly.com

Chris Spicher

Senior Underwriting Specialist
206.607.3335
C – 206.200.7614
Chris.Spicher@phly.com

Julie Gist

Underwriting Assistant
206.607.3337
Julie.Gist@phly.com

WEST/SUNBELT 1277 Treat Boulevard, Suite 650, Walnut Creek, CA 94597

Darius Cook

Specialty Branch Manager
925.334.3136
C – 925.586.6876
Darius.Cook@phly.com

Travis Aylward

Underwriting Specialist
251 South Lake Avenue
Suite 360
Pasadena, CA 91101
626.639.1880
C – 626.660.4312
Travis.Aylward@phly.com

SOUTHWEST 5340 Legacy Drive Suite 135 Plano, TX 75024

Matthew Cook

Underwriting Specialist
214.429.3628
C – 214.601.5550
Matthew.Cook@phly.com

MIDATLANTIC/NORTHEAST 100 Princeton South Corp Center Suite 400 Ewing, NJ 08628

Marino Demonte

Assistant Vice President
609.512.4513
C - 609.306.5156
Marino.Demonte@phly.com

Bill Risko

Underwriting Trainee
609.512.4524
William.Risko@PHLY.com

Ryan Murphy

Assistant Surety Underwriting Manager
857.957.3933
Ryan.Murphy@phly.com

continues on next page...

- continued

CONTRACT & COMMERCIAL SURETY BOND OPTIONS

SOUTHERN 2400 Lakeview Parkway Suite 580 Alpharetta, GA 30009

Theodore Guidry III

Specialty Underwriter
678.258.6611
C – 470.389.2642
Theodore.Guidry@phly.com

FLORIDA 220 E. Central Parkway Suite 3010 Altamonte Springs, FL 32701

Chris Gagnon

Assistant Vice President
407.949.3367
C – 407.637.9280
Christopher.Gagnon@phly.com

COMMERCIAL SURETY EXPRESS 4000 West 114th Street, Suite 250, Leawood, KS 66211
101 South Phillips Ave, Suite 102, Sioux Falls, SD 57103 2601 Market Place Suite 300 Harrisburg, PA 17110

Marc Richardson

Surety Service Center Manager
913.333.5044
C – 816.533.2183
Marc.Richardson@phly.com

Aaron Martinez

Underwriting Supervisor
Sioux Falls, SD
605.809.8430
C – 816.533.2935
Aaron.Martinez@phly.com

Barbara Micek

Specialty Underwriter
Sioux Falls, SD
605.809.8441
Barbara.Micek@phly.com

Kristin Cook

Specialty Underwriter
Leawood, KS
913.333.5076
Kristin.Cook@phly.com

Korey Shade

Specialty Underwriter
Sioux Falls, SD
605.809.8442
Korey.Shade@phly.com

Kiren Rakkar

Senior Surety Underwriter
916.472.3684
Kirenjit.Rakkar@phly.com

Myra Bugg

Sr. Underwriting Assistant
Leawood, KS
913.333.4947
Myra.Bugg@phly.com

Darci Boy

Underwriting Assistant
Leawood, KS
913.242.3166
Darci.Boy@phly.com

Pam Peterson

Underwriting Assistant
Sioux Falls, SD
605.809.8438
Pam.Peterson@phly.com

Katty Cantu

Underwriting Assistant
Leawood, KS
913-333-4434
Katty.Cantu@phly.com

Angela Eckhart

Surety Underwriting Analyst
Harrisburg, PA
717.540.2848
C – 717.525.3620
Angela.Eckhart@phly.com

Brecky Cwach

Underwriting Assistant
Sioux Falls, SD
605.809.8437
Brecky.Cwach@phly.com

Heather Boon

Underwriting Assistant
Sioux Falls, SD
605.809.8434
Heather.Boon@phly.com

Katie Wiertzema

Underwriting Assistant
Sioux Falls, SD
605.809.8439
Katie.Wiertzema@phly.com

continues on next page...

- continued

CONTRACT & COMMERCIAL SURETY BOND OPTIONS

MID-ATLANTIC/METRO REGION 325 Columbia Turnpike Suite 302 Florham Park, NJ 07932
One Bala Plaza, Suite 100, Bala Cynwyd, PA 19004 COVERING: PA, NJ, DE, MD, DC, NYC & LONG ISLAND NY

Kevin McCann
Vice President
Florham Park, NJ
973.261.9438
C – 973.879.4635
Kevin.McCann@phly.com

Nate Evans
Underwriting Specialist
Bala Cynwyd, PA
610.617.5984
C – 610.331.6580
Nathan.Evans@phly.com

Chris Hillman
Specialty Underwriter
Florham Park, NJ
973.261.9442
C – 862.260.0554
Chris.Hillman@phly.com

Melissa Hinde
Underwriting Assistant
Bala Cynwyd, PA
610.538.2774
Melissa.Hinde@phly.com

Garrett Harrison
Senior Underwriter
443.470.7330
Garrett.Harrison@phly.com

Mark Mari
Underwriting Trainee
609.512.4523
Mark.Mari@PHLY.com

Veronica Lenchner
Underwriting Assistant
Florham Park, NJ
973.261.9443
Veronica.Lenchner@phly.com

OHIO VALLEY/PITTSBURGH REGION The Tower at Parkway Center 875 Greentree Road,
Ste 240 Bldg 7, Pittsburgh, PA 15220
10475 Crosspoint Blvd., Ste 250 Indianapolis, IN 46256 COVERING: WESTERN PA,
WESTERN NY, WESTERN
TN, OH, IN, WV, KY, TN, MI

William Chapman
Assistant Vice President
Pittsburgh, PA
412.356.2096
C – 412.992.6028
William.Chapman@phly.com

Zachary Hill
Underwriting Specialist
Indianapolis, IN 46256
317.417.9060
C – 317.403.0694
Zachary.Hill@phly.com

Chris Hansen
Underwriting Specialist
614.726.3818
Christopher.Hansen@phly.com

Vanessa DiBello
Underwriting Assistant
Pittsburgh, PA
412.356.2094
Vanessa.DiBello@phly.com

Jeffrey Nath
Senior Specialty Underwriter
412.356.2098
C – 412.480.4913
Jeffrey.Nath@phly.com

Jade Henderson
Underwriting Assistant
Pittsburgh, PA
412.356.2090
Jade.Henderson@phly.com

NORTHEAST REGION 750 West Center Street, Suite 300, West Bridgewater, MA 02379 COVERING: MA, RI, CT, NH, VT,
ME & NY (Above NYC)

Dan Madden
Specialty Branch Manager
781.297.6581
C – 508.468.0561
Daniel.Madden@phly.com

Peter Baker
Senior Underwriting Specialist
781.297.6550
C – 781.325.6420
Peter.Baker@phly.com

Sharon Fitzgibbons
Underwriting Assistant
781.297.6559
Sharon.Fitzgibbons@phly.com

SOUTHEAST REGION 3530 Toringdon Way, Suite 401, Charlotte, NC 28277 COVERING: NC, SC, VA & TN
(EXCLUDING WESTERN TN)

Scott Elliott
Assistant Vice President
704.280.8346
C – 704.534.7313
Scott.Elliott@phly.com

Jordan Hamilton
Senior Specialty Underwriter
704.280.8348
C – 704.302.4796
Jordan.Hamilton@phly.com

Brian Noonan
Underwriting Specialist
804.290.7940
C – 807.774.6172
Brian.Noonan@phly.com

Anita Stordal
Underwriting Assistant
704.620.6269
Anita.Stordal@phly.com

SOUTHERN REGION 2400 Lakeview Parkway, Suite 580, Alpharetta, GA 30009 COVERING: GA, FL, MS, AL, LA

Sandi Benford
Assistant Vice President
770.225.1645
C – 678.640.5656
Sandra.Benford@phly.com

Terri Hunt
Underwriting Specialist
770.225.1646
C – 404.432.0668
Terri.Hunt@phly.com

Joel Cannon
Senior Underwriting Specialist
678.258.6607
Joel.Cannon@phly.com

Sheila Dickerson
Sr. Underwriting Assistant
770.281.3254
Sheila.Dickerson@phly.com

continues on next page...

- continued

CONTRACT & COMMERCIAL SURETY BOND OPTIONS

FLORIDA REGION 220 E. Central Parkway Suite 3010 Altamonte Springs, FL 32701 COVERING: FL

Derek Lipschutz

Specialty Branch Manager
407.949.3365
C - 239.248.0682
Derek.Lipschutz@phly.com

Jared Simon

Specialty Underwriter Trainee
Altamonte Springs, FL
407.949.3369
Jared.Simon@phly.com

Debbie Tritt

Underwriting Assistant
Altamonte Springs, FL
407.618.5057
Debbie.Tritt@phly.com

SOUTHWEST REGION 5340 Legacy Drive Suite 135 Plano, TX 75024 COVERING: TX, OK, AR

Tom West

Assistant Vice President
469.221.7977
C - 469.744.0134
Thomas.West@phly.com

Glenn Ganci

Senior Underwriting Specialist
469.221.7987
C - 469.964.6541
Glenn.Ganci@phly.com

Brittany Cordova

Underwriting Trainee
626-639-1881
Brittany.Cordova@phly.com

Jeanie Williams

Specialty Branch Manager
469.221.7974
C - 469.275.6730
Jean.Williams@phly.com

JoAnne Mahl

Underwriting Assistant
469.221.7979
JoAnne.Mahl@phly.com

John F. Coyne, Jr.

Underwriting Specialist
972.532.5997
C - 214.846.2281
John.Coyne@phly.com

4000 West 114th Street, Suite 250, Leawood, KS 66211

CENTRAL 1240 East Diehl Road, Suite 550 Naperville, IL 60563 COVERING: MO, KS, NE & IA

Joe Clavelli

Specialty Branch Manager
630.300.2457
C - 630.730.1762
Joe.Clavelli@phly.com

Gary Timmons

Underwriting Specialist
Leawood, KS
913.333.5054
C - 281.217.8325
Gary.Timmons@phly.com

Angelica Gaona

Underwriting Assistant
630.300.2477
Angelica.Gaona@phly.com

NORTH CENTRAL/MIDWEST 1240 East Diehl Road, Suite 550 Naperville, IL 60563 COVERING: WI, IL, MN, ND & SD

James Nielsen

Specialty Branch Manager
331.333.4797
C - 331.422.6006
James.Nielsen@phly.com

Angelica Gaona

Underwriting Assistant
630.300.2477
Angelica.Gaona@phly.com

WESTERN TERRITORY 251 South Lake Avenue, Suite 360, Pasadena, CA 91101 COVERING: CA, AZ, NV, WA, OR, ID, AK, CO, UT, NM, WY, MT, HI

Michael Cundiff

Vice President
626.639.1322
C - 818.433.9953
Michael.Cundiff@phly.com

continues on next page...

- continued

CONTRACT & COMMERCIAL SURETY BOND OPTIONS

SUNBELT REGION 251 South Lake Avenue, Suite 360, Pasadena, CA 91101
2398 E. Camelback Rd. Suite 780 Phoenix, AZ 85016 COVERING: So. CA, AZ, So. NV

Gerald Mike Hall
Specialty Branch Manager
626.639.1323
C – 818.531.5432
Gerald.Hall@phly.com

Manny Canchola
Senior Underwriting Specialist
Phoenix, AZ
480.750.6807
Manny.Canchola@phly.com

Regina Rangel
Underwriting Assistant
626.639.1326
Regina.Rangel@phly.com

Catherine Phillips
Underwriting Assistant
626.639.1873
Catherine.Phillips@phly.com

Christina Gharibian
Underwriting Specialist
626.639.1325
C – 310.299.6693
Christina.Gharibian@phly.com

Yvonne Robles
Underwriting Assistant
626.639.1879
Yvonne.Robles@phly.com

James Minutti
Contractor
Phoenix, AZ
626.639.1886
James.Minutti@phly.com

WEST REGION 1277 Treat Boulevard, Suite 650, Walnut Creek, CA 94597 COVERING: No. CA and No. NV

Michael Cundiff
Vice President
626.639.1322
C – 818.433.9953
Michael.Cundiff@phly.com

Catherine Phillips
Underwriting Assistant
626.639.1873
Catherine.Phillips@phly.com

ROCKY MOUNTAIN REGION 640 Plaza Drive, Suite 200, Highlands Ranch, CO 80129 COVERING WY, UT, CO, NM

Jake Sitzmann
Specialty Branch Manager
303.200.6022
C – 720.239.3456
Jake.Sitzmann@phly.com

Drew Pollak
Senior Specialty Underwriter
303.200.5364
C – 303.919.1805
Drew.Pollak@phly.com

Yvonne Robles
Underwriting Assistant
626.639.1879
Yvonne.Robles@phly.com

NORTHWEST REGION 1420 5th Ave Suite 3510 Seattle, WA 98101 COVERING: AK, WA, ID, OR, MT

Brian Daniels
Specialty Branch Manager
206.607.3340
C – 425.988.4231
Brian.Daniels@phly.com

Sean Fallows
Senior Specialty Underwriter
206.607.3352
C – 206.963.8768
Sean.Fallows@phly.com

Yvonne Robles
Underwriting Assistant
626.639.1879
Yvonne.Robles@phly.com

CONTRACT EXPRESS 2601 Market Place Suite 300, Harrisburg, PA 17110 COVERING: ALL 50 STATES

Nathan Miller
Surety Service Center Manager
717.540.2833
C – 717.461.6301
Nathan.Miller@phly.com

Sandra Hartzell
Assoc. Underwriter-Specialty
717.540.2843
C – 717.304.6245
Sandra.Hartzell@phly.com

Heidi Brutko
Underwriting Assistant
717.540.2853
Heidi.Brutko@phly.com

Tabby Lebo
Underwriting Assistant
717.540.2851
Tabby.Lebo@phly.com

Michelle Bennett
Assoc. Underwriter-Specialty
717.540.2837
C – 717.614.3980
Michelle.Stouffer@phly.com

Brandy Prinz
Specialty Underwriter
717.540.2878
C – 717.525.4717
Brandy.Prinz@phly.com

Think**PHLY** | 800.873.4552 | **PHLY.com**

Philadelphia Insurance Companies is the marketing name for the insurance company subsidiaries of the Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. Coverage(s) described may not be available in all states and are subject to Underwriting and certain coverage(s) may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. © 2018 Philadelphia Consolidating Holding Corp., All Rights Reserved.

