One Bala Plaza, Suite 100 Bala Cynwyd, PA 19004

OUTFITTER & GUIDE APPLICATION - FLORIDA

SUBMISSION REQUIREMENTS

- All brochures describing any and all services; or website address.
- The liability waiver/hold harmless agreement the Applicant require their guests to sign, if applicable.
- Currently valued insurance company loss runs for the current policy period plus 3 prior years, if unavailable, provide a no loss letter signed by the insured.
- ACORD forms for other lines requested (Property, Inland Marine, Crime, etc.)

	GENERAL INFORMATION					
Named Insured:						
Principal Contact:						
Mailing Street Address:						
Mailing City:		S	tate:	Z	ip:	
Location Street Address:						
Location City:	County:	S	tate:	Z	ip:	
Phone Number:		Fax Nu	ımber:			
Website: www.						
Risk Management Contact:		Risk M	lanagemer	nt's Phone:		
Risk Management Email:						
Business Type: Corporation	Partnership	Individual	LLC	Other:		
Effective Date:						
Limit of Liability requested:					00 Occuri	
				,	00 Occuri	
				\$1,000,0	00 Occuri	rence
 Does the Applicant operate any 					Yes	No
(List information below for each	i business, use a s	eparate sheet	to list infor	mation if ne	cessary)	
	oration Partn	ership In	dividual	LLC	Other	
Description of business:						

PRIOR CARRIER INFORMATION					
Insurance Carrier Limits of Liability Premium					
Last Year		\$	\$		
Two Years Ago		\$	\$		
Three Years Ago		\$	\$		

ADDITIONAL INSUREDS, if necessary use another sheet of paper					
Name	Complete Address	Interest			

ACTIVITY INFORMATION				
Actual Total Receipts for Prior 12 Months:			\$	
Estimated Total Receipts for Next 12 Months:			\$	

Activities Conducted	# of Guides	# of Units	User Days	Revenues
Guided Fishing				\$
Hunting				\$
Shooting Range – Rifle or Pistol				\$
Hiking / Backpacking				\$
Horseback Riding				\$
Hay, Sleigh, or Wagon Rides				\$
Lodging / Cabin Rentals				\$
Retail Store				\$
Bike Rentals				\$
Mountain Bike Riding				\$
Road Cycling				\$
Boating				\$
Jet Skis or Wave Runners				\$
River Tubing				\$
Sea Kayak Tours /Rentals				\$
Water Skiing				\$
Whitewater Rafting				\$
SCUBA Diving				\$
Cross Country Skiing				\$
Dog Sled Tours				\$
Downhill Skiing				\$
Snowshoeing				\$
ATV-guided				\$
ATV-unguided				\$
Snowmobiles-guided				\$
Snowmobiles-unguided				\$
Climbing Wall				\$
Rock Climbing				\$
Paintball				\$
Youth Camps or Programs				\$
Other, describe:				\$

	OPERATIONS INFORMATION						
1.	Does the Applicant require guests to sign a liability waiver?	Yes	No				
2.	Does the Applicant require guests to complete a health & physical fitness form?	Yes	No				
3.	Does the Applicant have a brochure or web page?	Yes	No				
4.	How many years has the Applicant been in business?	Years					
5.	If the Applicant is a new venture, how many years of prior experience?	Years					
6.	Does the Applicant conduct any controlled/ prescribed burn operations on premi	ises					
	(including burns done by subcontractors)?	Yes	No				
7.	Are any operations conducted outside of the United States?	Yes	No				
8.	Does the Applicant hire guides as subcontractors?	Yes	No				
	If yes, for what activities?						
	If yes, does the Applicant obtain proof of insurance?	Yes	No				
9.	Is the Applicant's business operational year round?	Yes	No				
	If no, number of months the Applicant is operational? Month	IS					

GUIDE INFORMATION						
Name	Age Years Experience First Aid Qualification					

	LODGING SECTION		N/A			
Guest Quarters						
1.	Total number of units for guest rental?					
2.	Number of RV spaces: Tent sites:					
3.	Maximum guest capacity is:					
4. Do all cabins / units have smoke alarms?		Yes	No			
5.	Is there a CO alarm installed?	Yes	No			
6.	Does the Applicant have a swimming pool or swimming area?	Yes	No			
	If yes, does the Applicant have a diving board?	Yes	No			
7.	Are all swimming pools and spas compliant with Virginia Graeme Baker Pool and					
	Spa Safety Act? If no, provide time table and action plan:	Yes	No			

RETAIL OPERATIONS N/A

1. Does the Applicant have retail operations for any of the following?

General Store Ski Equipment Sales Fishing Equipment Sales Liquor Store Ski Equipment Rental Fishing Equipment Rental

Gun Sales Restaurant

2. What are the Applicant's total gross sales from retail operations? \$

			HUNTING SE	CTION				N/A
1.	What is the maxim	num guide to gue	st ratio?	Guides to	Gues	sts		
2.	What is the maxim	num number of hi	unters at any on	e time?				
3.	Does the Applican	it operate drop ca	amps?				Yes	No
4.	Is livestock provide	ed with drop cam	ps?				Yes	No
5.	What percentage of	of the Applicant's	hunting operati	ions are ungui	ided?	%		
6.	What type of game	e is being hunted	?	_				
	Elk	Deer	Exotics	Bear	Turkey			
	Waterfowl	Upland Birds	Hogs	Other, de	scribe:			
7.	Are Tree Stands u	sed?	_				Yes	No
	If yes, are safety h	arnesses require	ed?				Yes	No
8.	Does the Applican	t use any of the f	ollowing to tran	sport Hunters	? If yes, how			
	many?	•	-					
	ATVs:							
	Horses:							
	Snowmobiles:	· ·						
	Boats:							
	Other Unlicen	sed Vehicles:						
9.	If ATVs and/or Sno	owmobiles are us	sed, are helmets	s required whi	le riding?		Yes	No

BICYCLE SECTION Tour Information 1. Maximum number of cyclists on a tour? 2. Maximum number of tours operating on the same day? 3. Number of guides on a tour? 4. Are helmets required? Yes No

What is the percentage of tours operated: Off Road % vs. On Roadways %
Does the Applicant pre-screen guests to determine ability prior to riding? Yes No Do guides carry any communication device with them? (2-way radio, cell phone, etc.) Yes No If yes, what type?

	WATERCRAFT LIABILITY SECTION						N/A
	Boat Schedule if necessary use another sheet of paper						
Year	Make & Model	Length	HP	OB/IB/IO	# Pass	Guided	
						Yes	No
						Yes	No
						Yes	No
						Yes	No
						Yes	No
						Yes	No

WATERCRAFT GENERAL INFORMATION

1. What type of operation does the Applicant have?

Boat Rentals Fishing Trips Tube or Canoe Rentals Hunting Other:

2. On what bodies of water does use take place?

Rivers Lakes Ocean Bays / Inlets

3. If rivers, what classes are boated:

Trail Ride

Class I Class II Class III Class IV Class V

4. Maximum distance from shore (bay/ inlet/ ocean):

5. Are life vests (PFD's) required?6. Are life vests (PFD's) provided?Yes NoNo

CANOE, KAYAK, AND / OR RIVER TUBING INFORMATION				
Boat Type Maximum Number Used Average Number Used				
Canoes				
Kayaks				
Tubes				

%

Other, describe:

. What percent of the Applicant's operations are unguided?

Riding Ring

2. Number of guides?

	EQUINE SECTION			N/A
	Ride Information			
1.	Total number of horses available for guest riding?			
2.	Maximum number of horses in use for guest riding at any one time?			
3.	Average number of horses in use for guest riding at any one time?			
4.	What is the youngest rider the Applicant will allow on a horse?		Years Old	
5.	Does the Applicant offer the use of helmets?		Yes	No
6.	Does the Applicant ever allow double riding?		Yes	No
7.	What percentage of the Applicant's guests ride: Western Saddle?	% vs.	English Saddle?	%
8.	What percentage of the Applicant's horse operations are: Unguided?	%	vs. Guided?	%
9.	What is the maximum guide to guest ratio? Guides	to	Guests	
10.	Does the Applicant operate pony rides?		Yes	No

Hand Led

If yes:

GUEST & SAFETY INFORMATION						
1.	Does the Applicant require guests to complete a physical fitness information form					
	prior to riding?				Yes	No
2.	Does the Applicant pre-screen guest riders and determine ability prior to riding?				Yes	No
3.	Do guides carry any communication device with them (2-way radio, cell phone, etc.?)				Yes	No
4. 5.					Yes	No
	members?				Yes	No
_	If yes, provide a copy.					
6.	3 (, -3					
	weight, alcohol, general, p	regnancy):				
7.	Does the Applicant board	horses for a fee?			Yes	No
	If yes, how many?					
8.	Does the Applicant teach	or allow their guests t	o participate in:			
	Dressage	Cattle Drives	Inoculations	Barrel Racing		
	Horse Jumping	Team Penning	Sleigh Rides	Branding Cattle	е	
	Horse Racing	Roping Cattle	Hay Rides	Handling Lives	stock	
	Buckboard / Buggy	Rides	•	· ·		
9.	Are guests allowed to han		estock?		Yes	No
10.	If the Applicant conducts of					
	Wranglers to Riders Maximum Duration: Maximum Distance:					
11.	If the Applicant's ranch conducts a Rodeo/Gymkana, describe what activities the Applicant's guests				uests	
	may participate in:					

LOSS HISTORY					
Date	te Description of Incident Amount Paid/Reserve				
		\$			
		\$			
		\$			

1. Do you have knowledge of any incident which may lead to a claim? Yes No If yes, please describe:

WINTER WEATHER FREEZE PROTECTION

The Winter Weather Freeze Section is mandatory on all risks that have a prior winter freeze loss greater than \$25,000 or 10% of the building TIV in the past 5 years OR a location in states commonly experiencing freezing temperatures.

These states include but are not limited to: AL, AR, AZ, CO, CT, DE, DC, GA, IA, ID, IL, IN, KS, KY, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NY, OH, OK, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY

Can the Applicant reliably confirm that all areas of the Applicant's building with fire sprinkler
piping and/ or domestic water lines can be maintained at 45° F or higher?

Yes No N/A
This includes exterior accessed sprinkler riser rooms, as well as attics, crawl spaces, and
stairwells if they have water lines in them.

a. If not, select all freeze protection measures currently in place:

Temperature monitoring and remote heating control system (Wi-Fi temperature controls) PHLYSense

Other water detection/ notification/ alarm system

Backup electrical generator, ensuring building heat at all times

Insulation around water pipes in cold areas*

Heat tracing for water pipes in cold areas*

Antifreeze fire sprinkler system in cold areas*

Space heaters or heated forced air in attics, crawl spaces, stairwells with fire sprinklers Other:

* Cold areas are defined as portions of a building that cannot be maintained at all times reliably at or above 45° F. 2. Fire Protection and Testing a. Is the building provided with an Automatic Fire Sprinkler System (AS)? Yes No N/A i. If yes, what type of sprinkler system is installed? Wet-Pipe Dry-Pipe Both If ves, approximately what percentage (%) of the building is sprinklered? If yes, has the system been tested & inspection by qualified sprinkler contractor within past 12 months & includes a formal winterization review? Yes No N/A If yes, are the alarms tied to a 24 hour UL listed monitoring company? Yes No N/A Emergency Water Response (domestic and AS water lines) a. Are water shutoff valves (domestic and AS water lines) marked and readily accessible? No Yes N/A b. Are water shutoff valves exercised (closed and reopened) at least annually? Yes No N/A c. Is the staff qualified to respond and shut off the water main during normal business hours and off hours? Yes No N/A **Automatic Water Shutoff Devices** a. For domestic water lines, is there a water flow detection, notification and automatic shutoff? Yes No N/A Unused/ Vacant Spaces 5. a. Does Applicant have a formal process to turn off and drain domestic water lines for these spaces? Yes No N/A Seasonal Occupancies ONLY: a. Is there a full-time caretaker/ maintenance personnel on the premise? Yes No N/A If yes, select required duties of the caretaker: Regular walkthroughs of the building i. How often each day? Trained in the location(s) of water shut off valve(s) Inspects taps and leaves them dripping in freeze weather events Shuts off or drains pipes during freezing temperatures Monitors building temperatures ensuring heat is maintained at required levels Responds to power outages i. List of required procedures

Outfitters and Guide Application - Florida

07/2023

Product Code: GO

N/A

No

Yes

b. If no caretaker is present, has the building been properly winterized including water turned off, pipes drained, heat maintained, proper pipe insulation, etc.?

Name of Applicant:

One Bala Plaza, Suite 100 Bala Cynwyd, PA 19004

Underwritten by: Philadelphia Indemnity Insurance Company

CYBER SECURITY LIABILITY ENDORSEMENT – SUPPLEMENTAL QUESTIONNAIRE

Addre City: Webs Nature	ite: w	ww:	licant: ations:	State:	Zip:	
1.	Anr	nual	sales or revenue: \$			
2.	bel	ongi	e Applicant collect, store or otherwise handle any Persong to customers, clients, or other third parties, other that lease indicate the types of Personally Identifiable Inform	n employees?	Yes	No
		a.	Social Security Numbers, Bank or Other Financial Accorder State Identification Numbers	ount Details, Driver's License	or	
		b.	Non-public Medical or Healthcare Data, including Prote	ected Health Information (PHI))	
		c.	Credit or Debit Card Information			
3.	a.	da	ring the last three (3) years, has anyone alleged that the mage to their computer system(s) arising out of the operatem(s)?			No
	b.	lav	ring the last three (3) years, has anyone made a deman suit against the Applicant alleging invasion or interferer ppropriate disclosure of Personally Identifiable Informat	ice of rights of privacy or the	Yes	No
	c.		ring the last three (3) years, has the Applicant been the ion by any regulatory or administrative agency for privac		Yes	No
	d.		he Applicant aware of any circumstance that could reas im being made against them for the coverage being app		t in a Yes	No

FRAUD STATEMENT AND SIGNATURE SECTIONS

The Undersigned states that they/ them are an authorized representative of the Applicant and declares to the best of their knowledge and belief and after reasonable inquiry, that the statements set forth in this Application (and any attachments submitted with this Application) are true and complete and may be relied upon by Company * in quoting and issuing the policy. If any of the information in this Application changes prior to the effective date of the policy, the Applicant will notify the Company of such changes and the Company may modify or withdraw the quote or binder.

The signing of this Application does not bind the Company to offer, or the Applicant to purchase the policy. *Company refers collectively to Philadelphia Indemnity Insurance Company and Tokio Marine Specialty Insurance Company

FRAUD NOTICE STATEMENTS

APPLICABLE IN FLORIDA ANY PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE, DEFRAUD, OR DECEIVE ANY INSURER FILES A STATEMENT OF CLAIM OR AN APPLICATION CONTAINING ANY FALSE, INCOMPLETE, OR MISLEADING INFORMATION IS GUILTY OF A FELONY OF THE THIRD DEGREE.

NAME (PLEASE PRINT/TYPE)	TITLE (MUST BE SIGNED BY THE PRESIDENT, BOARD CHAIR, CEC OR EXECUTIVE DIRECTOR)
SIGNATURE	DATE

SECTION TO BE COMPLETED BY THE PRODUCER/BROKER/AGENT

PRODUCER **AGENCY** (If this is a Florida Risk, Producer means Florida Licensed Agent)

PRODUCER LICENSE NUMBER (If this a Florida Risk, Producer means Florida Licensed Agent)

ADDRESS (STREET, CITY, STATE, ZIP)