Corporate Office Bala Cynwyd, PA 800.873.4552 610.617.7940 Fax

Central Region

Leawood, KS 877.439.7459 866.823.1864 Fax

Metro Region

Ewing, NJ 866.586.6122 609.512.3141 Fax

Melville, NY 516.542.1200 516.542.8767 Fax

Mid-Atlantic Region Timonium, MD 877.562.2342

North Central Region Naperville, IL 800.547.9967 630.428.9639 Fax

Northwest Region Tualatin, OR 800.669.9497 800.364.6809 Fax

Ohio Valley RegionDublin, OH
877.521.8234
866.890.2509 Fax

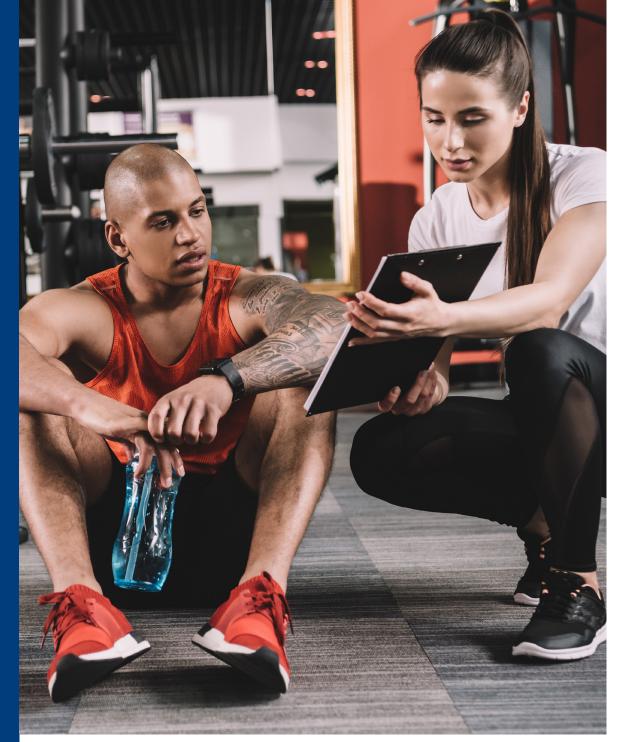
Rocky Mountain Region Englewood, CO 866.608.5898 303.200.5341 Fax

Southeast Region Alpharetta, GA 800.303.1728 770.799.3099 Fax

Southwest Region Plano, TX 866.246.5254 972.488.8530 Fax

Sunbelt Region Mission Viejo, CA 800.994.4121 949.582.1425 Fax

West Region Roseville, CA 800.846.9484 866.458.7695 Fax





A Member of the Tokio Marine Group

AM Best A++ Rating
Ward's Top 50
97.4% Claims Satisfaction
120+ Niche Industries



FITNESS INSTRUCTORS & PERSONAL TRAINERS

Philadelphia Insurance Companies (PHLY) subscribes to the belief that fitness is a key ingredient to wellness. Because we practice physical fitness in our lifestyle and have specialized in this growing industry, we understand how to provide broad form insurance coverage to Fitness Instructors and Personal Trainers across the United States.

Key Benefits

General Liability and Professional Liability

- Comprehensive General Liability and Professional Liability limits to \$1M each occurrence/\$3M aggregate (higher limits available)
- Over 20 years of experience insuring fitness studios, personal trainers, and health clubs
- Coverage for personal trainers, pilates/dance/martial arts instructors, and many other disciplines
- Coverage provided on and off premises
- Coverage extended to contracted professionals
- Customer Service Call Center available to address all policyholder concerns
- User-friendly online application

Documents Required for Proposal

• Online Fitness Instructors and Personal Trainers application

Risk Management Services

- Product specific web-based Risk Management Services solutions through PHLY.com/RMS
- Free online interactive Defensive Driver Training course and examination
- Regular e-flyer communications on current Risk Management Services issues and Large Loss Lessons Learned
- Strategic partnership with best-in-class vendor for discounted background & motor vehicle record (MVR) checks

800.873.4552 | **PHLY.com** CONTACT US

13 REGIONAL OFFICES: For the office nearest to you, please see the listing on the front page.

RISK MANAGEMENT SERVICES: 800.873.4552

CLAIMS REPORTING: 800.765.9749

800.685.9238 Fax | E-mail: claimsreport@phly.com Gather facts, mitigate loss, inventory damage

PAYMENT OPTIONS: 877.438.7459

E-mail: service@phly.com | Direct billed | MasterCard, Visa, Discover, electronic checks

ABOUT US

Company Profile
Philadelphia Insurance Companies (PHLY)
headquartered in Bala Cynwyd, PA, designs,
markets, and underwrites commercial
Property/Casualty and Professional Liability
insurance products, incorporating value-added
coverages and services for select industries. By
maintaining a disciplined approach to business,
we provide greater security for our policyholders the United States to provide superior service.

Rated "A++" (Superior) by AM Best Company.

Rated "A+" by Standard & Poor's. PHLY is a
member of the Tokio Marine Group, Japan's

AM Best Rating

Standard & Poor's

Ward's 50®

Nationally recognized as a member of Ward's 50 Benchmark Group of Property/Casualty insurance companies for outstanding achievement in the areas of financial strength, claims performance, and consistently favorable underwriting results.

MISSION STATEMENT

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

The PHLY Difference

