



CROSS SELL as of 08/19/20

888.321.4713 Commercial Express Bonds Niche Market Cross Sell Opportunities

Did you know more than 40 of Philadelphia Insurance Companies' (PHLY) niche insurance products present direct cross-sell opportunities with commercial surety bonds? Refer to the list below for a detailed listing of PHLY's niche insurance products with which surety bonds are commonly associated and ask your clients about their needs.

COMMERCIAL PACKAGE

Automobile

- Antique and Collector Car Dealers
- Chauffeured Transportation
- School Bus Contractor Program
- Lessors Contingent/Excess Liability
- Collector Vehicles
- Boat Dealers
- Motorcycle Dealerships
- Thrift Stores

Environmental

- Storage Tank Environmental Product (STEP)"

Habitational

- Apartments
- Condominium Association
- Medical Facilities
- Mobile Home Parks
- Nursing Homes
- Home Owner's Association

Human Services

- For Profit
- Home Health Care/Hospice
- Home Medical Equipment Dealers
- Non-Profit

Outdoor Products

- Guides & Outfitters - Fishing & Hunting Lodges

Public Service

- Pest Control Services
- Special Events
- Security Services
- Schools – Academic / Vocational

Specialty Property/Inland

- Fuel Dealers

Sports

- Amateur Sports
- Professional Sports

Sports & Recreation

- Bowling Centers
- Craft Brewery & Distillery
- Event and Wedding Planners
- Health Fitness and Wellness

MANAGEMENT & PROFESSIONAL LIABILITY

- Temporary Staffing Agencies

EXCESS & SURPLUS LINES

- Contracting Casualty
- Contracting Excess
- Hospitality Casualty
- Hospitality Excess
- Manufacturing Casualty
- Manufacturing Excess
- Retail Casualty
- Retail Excess
- Real Estate/Habitational Casualty
- Real Estate/Habitational Excess

Need a bond now?

We're waiting to help. Bonds can be obtained by contacting the surety center or going online at PHLY.com, logging in, and navigating to our agency portal; PHLY Bond Express.

Have questions?

No problem. PHLY's Commercial Express Surety Center was established to help you understand your client's surety needs and offer a full spectrum of solutions. Call 888.321.4713 or email us at: commercialexpress@phly.com so you and your clients can BE **PHLY SURE**.

