BOAT DEALERS

Corporate Office Bala Cynwyd, PA 800.873.4552 610.617.7940 Fax

Central Region

Leawood, KS 877.439.7459 866.823.1864 Fax

Metro Region

Ewing, NJ 866.586.6122 609.512.3141 Fax

Melville, NY 516.542.1200 516.542.8767 Fax

Mid-Atlantic Region Timonium, MD 877.562.2342

North Central Region Naperville, IL 800.547.9967 630.428.9639 Fax

Northwest Region Tualatin, OR 800.669.9497 800.364.6809 Fax

Ohio Valley Region Dublin, OH 877.521.8234 866.890.2509 Fax

Rocky Mountain Region Englewood, CO 866.608.5898 303.200.5341 Fax

Southeast Region Alpharetta, GA 800.303.1728 770.799.3099 Fax

Southwest Region Plano, TX 866.246.5254 972.488.8530 Fax

Sunbelt Region Mission Viejo, CA 800.994.4121 949.582.1425 Fax

West Region Roseville, CA 800.846.9484 866.458.7695 Fax





A Member of the Tokio Marine Group

AM Best A++ Rating Ward's Top 50 97.4% Claims Satisfaction 120+ Niche Industries



800.873.4552 | **PHLY.com**

BOAT DEALERS

Philadelphia Insurance Companies (PHLY) is geared towards the comprehensive needs of the boat dealer. Coverage includes Stock of Boats, False Pretense coverage, and Boat Dealer's Legal liability.

Key Benefits

General Liability

- Comprehensive General Liability limits to \$1M per occurrence/\$3M aggregate
- Protection & Indemnity for watercraft Liability exposures
- Employment Related Practices Liability included •
- Employee Benefits Liability .
- Total account minimum premium is \$3,500 •
- Medical payments limits of \$15,000 available • Title Errors & Omissions and Truth in Lending coverage available
- Limited Pollution coverage buyback available up to \$100,000
- Full Pollution coverage available as a separate policy

Property

- Blanket limits with large in-house capacity
- Special Causes of Loss coverage on buildings, contents, business income, and extra expense
- Employee tools included for \$25,000
- Stock, including boats held for sale
- Computer virus extraction included for \$2,500 • Sign coverage - attached or
- unattached \$25,000
- False Pretense coverage included for \$50,000
- Legal Liability coverage for boats in the insured's care, custody, or control

Automobile

- Owned/non-owned/hired auto
- Minimum automobile physical damage deductible \$1,000

Inland Marine

- Work boats
- Transit coverage
- Boat Show/Exhibition coverage

Umbrella/Excess Liability

• Large Excess Limits available

Crime and Fidelity

- Employee Dishonesty
- Money and Securities
- Money Orders and Counterfeit Paper Currency

Bell Endorsement - Includes \$50,000 limits each for Business Travel Accident Benefit, Donation Assurance, Emergency Real Estate Consulting Fee, Identity Theft Expense, Image Restoration and Counseling, Key Individual Replacement Expenses, Kidnap Expense, Terrorism Travel Reimbursement, and Workplace Violence Counseling. \$25,000 limits for each Conference Cancellation, Fundraising Event Blackout, Political Unrest (\$5,000 per employee), Temporary Meeting Space Reimbursement, and \$1,500 Travel Delay Reimbursement

Crisis Management Enhancement Endorsement -

\$25,000 limit for crisis management emergency response expenses incurred because of an incident giving rise to a "crisis"

Documents Required for Proposal

- Completed, signed, and dated Boat Dealers Supplemental application
- Completed ACORD application(s) •
- Currently valued insurance company loss runs • for the current year plus three (3) prior years
- Brochures and/or website information
- Latest financial statement
- Currently valued insurance company loss runs for • the current policy period plus three (3) prior years
- For locations over 20 years old, we require detailed information on plumbing, electrical, heating, and roofing updates
- Additional information may be requested by underwriting

PAYMENT OPTIONS: 877.438.7459

ABOUT US

Company Profile Philadelphia Insurance Companies (PHLY) headquartered in Bala Cynwyd, PA, designs, markets, and underwrites commercial Property/Casualty and Professional Liability insurance products, incorporating value-added coverages and services for select industries. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. PHIY and superior value for our shareholder. PHLY has field offices strategically located across the United States to provide superior service. Rated "A++" (Superior) by AM Best Company. Rated "A+" by Standard & Poor's. PHLY is a member of the Tokio Marine Group, Japan's oldest and leading Property/Casualty insurer.

AM Best Rating

Standard & Poor's

Ward's 50®

Nationally recognized as a member of Ward's 50 Benchmark Group of Property/Casualty insurance companies for outstanding achievement in the areas of financial strength, claims performance, and consistently favorable underwriting results.

MISSION STATEMENT

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

The PHLY Difference



Risk Management Services

- Product specific web-based Risk Management Services solutions through PHLY.com/RMS
- Free online interactive Defensive Driver Training course and examination
- Regular e-flyer communications on current Risk Management Services issues and Large Loss Lessons Learned
- Strategic partnership with best-in-class vendor for discounted background & motor vehicle record (MVR) checks

800.873.4552 | PHLY.com CONTACT US

13 REGIONAL OFFICES: For the office nearest to you, please see the listing on the front page.

RISK MANAGEMENT SERVICES: 800.873.4552

CLAIMS REPORTING: 800.765.9749

800.685.9238 Fax | E-mail: claimsreport@phly.com Gather facts, mitigate loss, inventory damage

E-mail: service@phly.com | Direct billed | MasterCard, Visa, Discover, electronic checks